

Trends

top

Sector Top

Translating agencies, copywriting

Extract

Content

Intro	3
Overview company analysis	4
Alphabetical list of the sector's 50 major players	5
Geographical distribution of the sector's Top 50	6
Geographical distribution of the entire sector	7
Rankings	9
Key figures	9
Turnover – Trends Top	9
Turnover – Balance sheet	9
Total assets	9
Added value	9
Profit (+), loss (-) for the financial year	9
Operating profit (+), loss (-)	9
Net current assets	9
Cash flow	9
Work force	9
Profitability	28
Return on equity	28
Gross operating margin	28
Net operating margin	28
Rotation of the fixed assets	28
Rotation of the floating assets	28
Solvency	39
Own assets / Total liabilities	39
Cash flow to total debt ratio	39
Debt repayment term	39
Long term debts / Short term debts	39
Outstanding tax and social security debt / total liabilities	39
Self-financing degree	39
Liquidity	52
Current ratio	52
Quick ratio	52
Net cash ratio	52
Number of days of customer credit (DSO)	52
Number of days of supplier credit (DPO)	52
Added value	63
Investment ratio	63
Added value per employee	63
Added value / operating income	63
Payroll costs as a percentage of added value	63
Fiscal charges and taxes/added value	63
Added result / added value	63
Individual company overview	75

Sector Top

Know yourself. That famous saying is also applied in economics. Every business does indeed have to nurture a culture of continuous self-examination. It needs to know how things stand and where it is going. But in an environment that is becoming more competitive by the day, self-analysis, however sophisticated it may be, is no longer enough. A business also needs to know where its competitors are and where they are heading. That is the reason why we create Sector Tops.

They are all interested in the first 50 businesses of a sector and are constructed on the same outline. To begin with, a double set of family photos present those 50 businesses arranged in descending order according to various balance-sheet headings, firstly in the form of graphs for the most recent financial period and secondly in the form of tables containing data for the last 5 financial periods and indicating upturns or downturns in red or in green. There are twenty such ratios and indicators.

The second part of this report provides an individual insight into those same data by company in a graphical form so as to be able to discern the trends at a mere glance, irrespective of the selected criterion. Each graph also reveals the sector median, which makes it continuously possible to position the business in relation to the sector benchmark. You will also find the company's rating or general health indicator together with those for the sector.

Each individual file is complemented by an identity file containing, in addition to basic information (address, phone number, e-mail, website, etc.), the names, positions and e-mail addresses of the main executives together with an overview of parent and affiliated companies.

Overview company analysis

Alphabetical list of the sector's 50 major players

Our Sector Top opens with an alphabetical list of the 50 major players in the sector based on our calculations, along with their company name, the headquarters postal code, their ranking in the sector and in the general ranking.

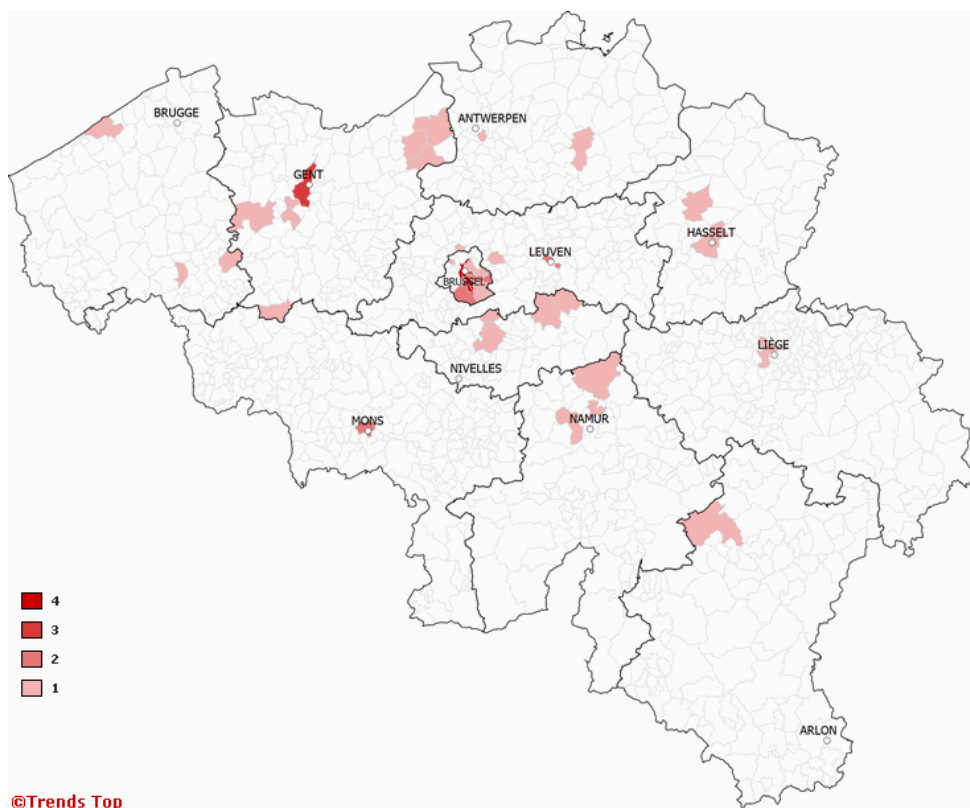
Company	City	Ranking sector	Top ranking
A. C. E.	1083 BRUSSEL	29	48,977
Akira Translations	1040 BRUSSEL	* 23	* 36,510
ANTHEA LANGUAGES	4000 LIEGE	* 27	* 43,945
Atrado	3500 HASSELT	17	29,131
Auxilia	9840 ZEVEGEM	* 43	* 74,459
Belgian Translation Centre	8400 OOSTENDE	* 35	* 58,228
Blue Lines Translations	9000 GENT	* 46	* 76,263
Brussel Onthaal	1000 BRUSSEL	* 33	* 52,514
Building Words	5020 VEDRIN	* 48	* 77,443
C. T. Belgium	1030 BRUSSEL	* 36	* 61,449
CAPStAn	1170 WATERMAAL-BOSVOORDE	* 34	* 54,682
CII	1040 ETTERBEEK	22	36,367
Cogen	1000 BRUSSEL	3	13,388
CONVENTO	3000 LEUVEN	* 42	* 72,049
D. M. F. Mgt. Res. & Secr.	6900 MARCHE-EN-FAMENNE	44	74,648
Dendievel Philippe	9600 RONSE	* 31	* 52,372
dhaxley Translations	2200 HERENTALS	* 13	* 26,781
ElaN Languages	3550 HEUSDEN-ZOLDER	* 7	* 17,924
ETN	1320 BEAUVECHAIN	37	61,867
Gevaert Toon Vertaler	8790 WAREGEM	* 49	* 79,316
Heydays	9800 DEINZE	19	33,799
Home Office	2600 BERCHEM	18	32,691
I. G. T. V.	1853 STROMBEEK-BEVER	10	22,217
IDEST Communication	1000 BRUSSEL	11	23,405
Iso Transl. & Publishing	1050 BRUSSEL	21	35,153
Janssens Paul	1050 BRUSSEL	* 40	* 68,613
Jonckers	1150 BRUSSEL	1	5,197
LANGUAGEWIRE	3000 LEUVEN	2	6,086
Lexitech	1160 BRUSSEL	* 26	* 42,772
Lionbridge	1200 BRUSSEL	24	36,708
Mastervoice	9140 TEMSE	6	16,485
Matis Nancy	1380 LASNE	15	27,750
Milestone Management	1390 GREZ-DOICEAU	* 38	* 62,839
NCI Translation Center	1050 BRUSSEL	* 20	* 34,917
No Problem!	8501 HEULE	* 39	* 63,145
Novasys	5310 EGHEZEE	* 41	* 70,743
Oneliner Translations	9100 SINT-NIKLAAS	* 16	* 29,043
Production	1310 LA HULPE	* 32	* 52,395
Right Ink	7000 MONS	* 47	* 77,072
Sirtona	9120 BEVEREN-WAAS	* 25	* 42,437
Stoquart	7000 MONS	* 12	* 26,047
Teelingua International	1180 BRUSSEL	* 4	* 13,477
Tradas	1150 BRUSSEL	* 30	* 52,340
Transperfect Traductions	1050 BRUSSEL	* 8	* 19,118
Turbulence	9000 GENT	* 45	* 75,237
Ubiquis Belgium	1930 ZAVENTEM	* 14	* 27,099
Vandenplas Isabelle	1180 UKKEL	50	80,139
Vortex	1000 BRUSSEL	28	46,668
Wilkens C. S.	9051 AFSNEE	9	20,142
Yamagata Europe	9000 GENT	* 5	* 14,507

(* This is not always the turnover as published on balance sheet – More information at trendstop.be/ranking)

Geographical distribution of the sector's Top 50

The map below shows the whereabouts of the sector's 50 major players.

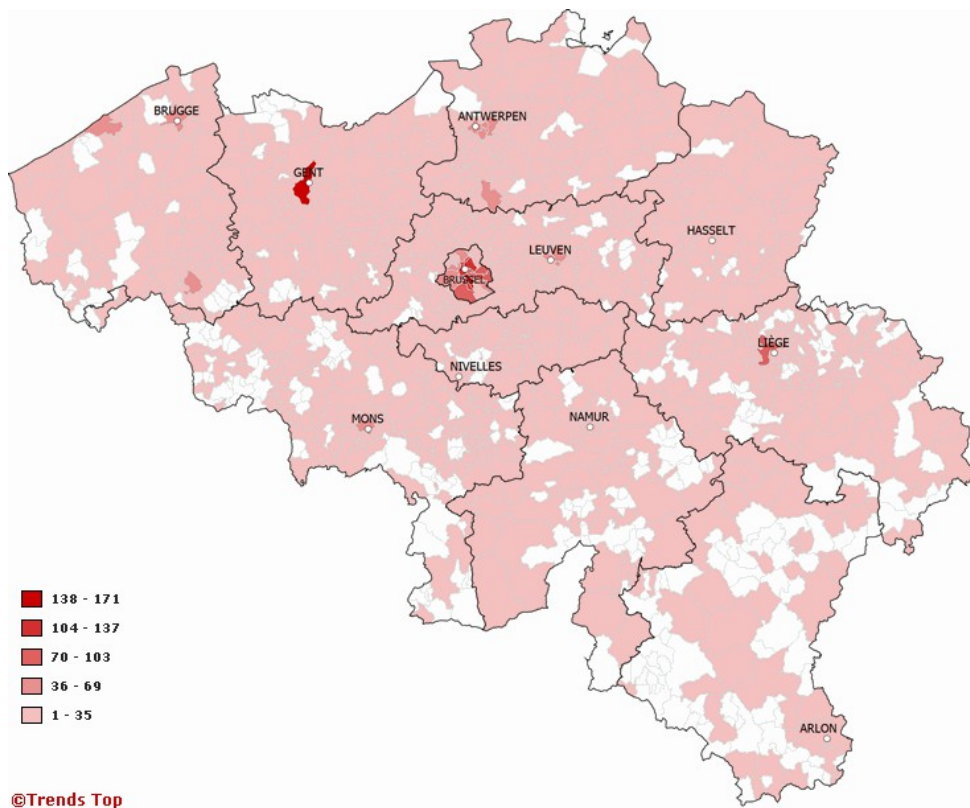
	Province	Companies	%	Turnover – Trends Top	%	Staff	%	Added value	%
1	Brussel	19	38 %	40,466,960	48 %	183	43 %	17,232,716	40 %
2	Oost-Vlaanderen	10	20 %	11,902,051	14 %	60	14 %	7,818,098	18 %
3	Vlaams-Brabant	4	8 %	19,936,230	24 %	61	14 %	8,746,524	20 %
4	Waals-Brabant	4	8 %	2,491,133	3 %	9	2 %	985,382	2 %
5	West-Vlaanderen	3	6 %	1,132,856	1 %	15	4 %	1,132,856	3 %
6	Limburg	2	4 %	3,336,315	4 %	33	8 %	2,596,187	6 %
7	Antwerpen	2	4 %	2,182,236	3 %	20	5 %	1,425,408	3 %
8	Henegouwen	2	4 %	1,584,865	2 %	29	7 %	1,584,865	4 %
9	Namen	2	4 %	644,049	1 %	9	2 %	644,049	1 %
10	Luik	1	2 %	639,978	1 %	8	2 %	639,978	1 %
11	Luxemburg	1	2 %	318,004	0 %	1	0 %	215,542	1 %
		50		84,634,677		429		43,021,605	



Geographical distribution of the entire sector

The map below shows the geographical distribution of the entire sector.

	Province	Companies	%	Turnover – Trends Top	%	Staff	%	Added value	%
1	Brussel	1161	21 %	45,849,638	42 %	206	36 %	21,281,182	33 %
2	Antwerpen	838	15 %	5,621,253	5 %	35	6 %	4,651,481	7 %
3	Vlaams-Brabant	745	13 %	24,259,910	22 %	73	13 %	12,853,588	20 %
4	Oost-Vlaanderen	698	12 %	15,287,583	14 %	70	12 %	11,082,040	17 %
5	West-Vlaanderen	467	8 %	2,830,673	3 %	19	3 %	2,780,845	4 %
6	Luik	452	8 %	2,481,055	2 %	17	3 %	1,838,912	3 %
7	Henegouwen	405	7 %	3,214,798	3 %	43	7 %	3,098,728	5 %
8	Limburg	308	5 %	4,844,337	4 %	38	7 %	4,104,209	6 %
9	Waals-Brabant	283	5 %	3,931,951	4 %	11	2 %	1,920,867	3 %
10	Namen	224	4 %	1,162,279	1 %	57	10 %	1,043,542	2 %
11	Luxemburg	78	1 %	340,467	0 %	1	0 %	238,005	0 %
		5659		109,823,944		569		64,893,399	



Rankings

Key figures

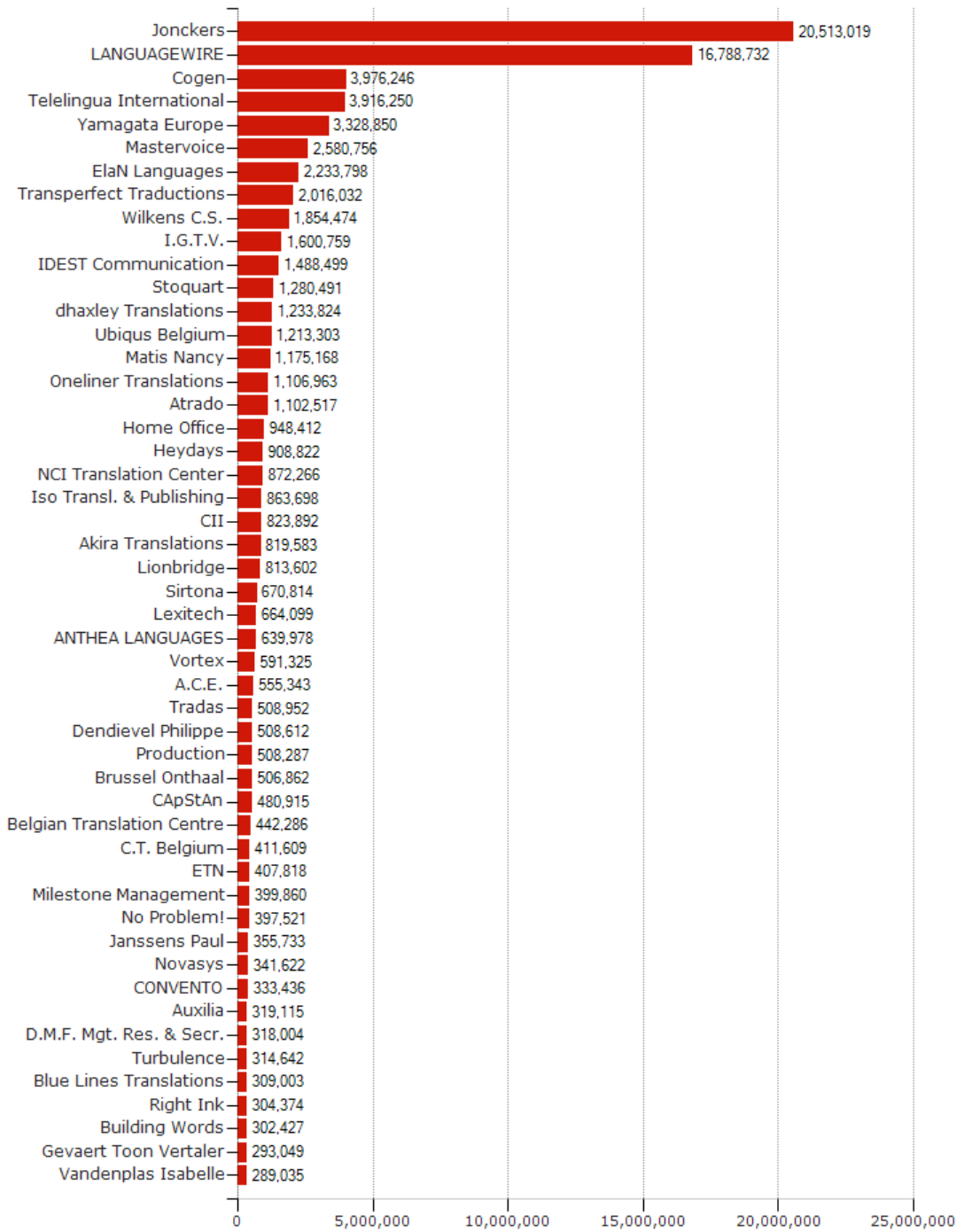
As a warm-up, our collection of rankings opens with a number of classic key figures: turnover, added value, profit and number of employees. But also total assets, net working capital and cashflow will be discussed elaborately in the first section of this report.

Each business is then analysed from four angles: profitability, solvency, liquidity and added value. Four portraits which are superimposed so as to give as comprehensive a picture as possible.

Each facet is enlightened by an average of five ratios. In fact, a ratio taken in isolation is totally meaningless and a pertinent diagnosis can only be made on the basis of a range of ratios.

All the ratios and key figures selected for this dossier are "classic" and they may be compared among businesses but also within a same business for several consecutive financial periods so that a trend emerges.

Turnover – Trends Top 2018

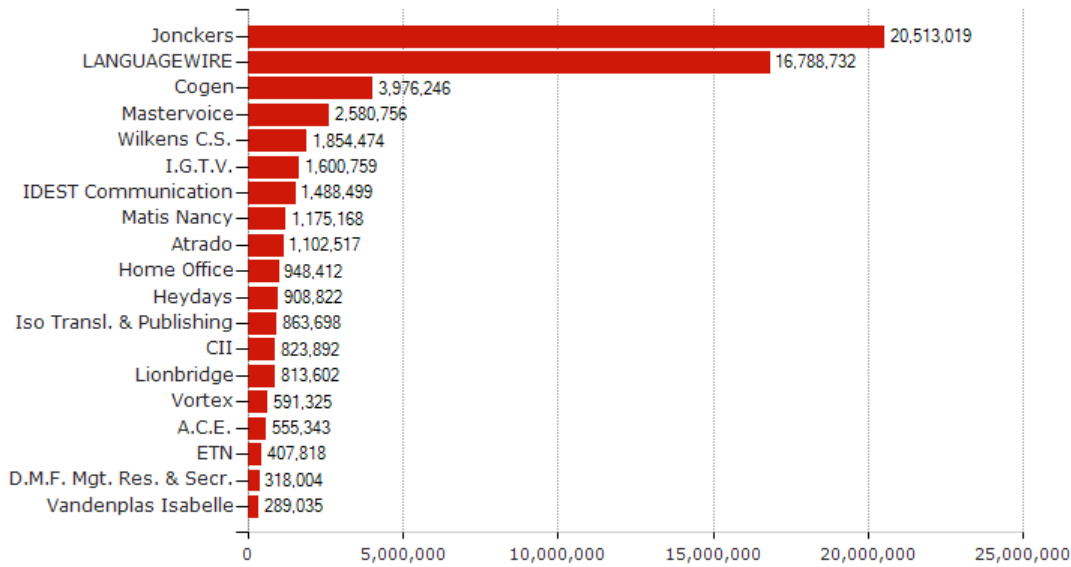


Companies are divided in ranges according to their 'Turnover – Trends Top'. This is not always the turnover as indicated in the annual accounts. More information on this way of classification can be found at trendstop.be/ranking.

Turnover – Trends Top

	Company	2019	2018 ▼	2017	2016	2015
1	Jonckers	-	20,513,019 ▼	24,398,781 ▲	16,855,058 ▲	13,439,845
2	LANGUAGEWIRE	-	16,788,732 ▼	17,651,506 ▲	15,055,462 ▼	16,180,613
3	Cogen	-	3,976,246 ▲	3,670,044 ▼	4,029,774 ▼	4,086,428
4	Teletingua International	-	3,916,250 ▲	2,967,722 ▲	2,881,259 ▲	2,775,877
5	Yamagata Europe	-	3,328,850 ▼	3,362,971 ▼	8,226,803 ▲	7,551,007
6	Mastervoice	-	2,580,756 ▼	2,718,173 ▲	2,249,131 ▲	2,224,288
7	ElaN Languages	-	2,233,798 ▲	1,999,926 ▲	1,710,829 ▼	7,272,858
8	Transperfect Traductions	-	2,016,032 ▼	4,934,418 ▼	5,297,570 ▲	1,642,461
9	Wilkens C.S.	-	1,854,474 ▼	2,139,749	-	-
10	I.G.T.V.	-	1,600,759 ▼	1,704,030 ▲	1,672,994 ▼	1,799,451
11	IDEST Communication	-	1,488,499 ▲	403,671 ▼	585,245 ▼	662,195
12	Stoquart	-	1,280,491 ▲	1,154,420 ▲	1,094,479 ▼	1,245,935
13	dhaxley Translations	1,403,050 ▲	1,233,824 ▲	1,095,605 ▼	2,898,392 ▲	2,795,974
14	Ubiquis Belgium	-	1,213,303 ▲	1,198,107 ▼	3,022,351 ▲	2,994,125
15	Matis Nancy	-	1,175,168 ▼	1,316,732 ▲	1,199,871 ▼	1,597,424
16	Oneliner Translations	-	1,106,963 ▼	1,252,318 ▲	852,251 ▲	497,671
17	Atrado	-	1,102,517 ▲	830,923 ▼	850,734 ▲	843,490
18	Home Office	-	948,412 ▼	974,354 ▼	1,142,500 ▼	1,315,000
19	Heydays	955,176 ▲	908,822 ▲	164,343 ▼	166,280 ▲	117,083
20	NCI Translation Center	-	872,266 ▼	891,569 ▲	753,911 ▼	755,088
21	Iso Transl. & Publishing	-	863,698 ▲	747,905 ▲	608,415 ▲	553,930
22	CII	-	823,892 ▲	694,843 ▼	710,304 ▲	651,326
23	Akira Translations	-	819,583 ▲	736,901 ▲	698,276 ▲	421,340
24	Lionbridge	-	813,602 ▼	880,256 ▼	1,075,587 ▼	2,524,092
25	Sirtona	-	670,814 ▲	159,634 ▲	138,555 ▲	134,928
26	Lexitech	-	664,099 ▼	676,084 ▼	678,797 ▼	697,218
27	ANTHEA LANGUAGES	-	639,978 ▲	269,504 ▲	241,769 ▲	234,670
28	Vortex	-	591,325 ▲	471,642 ▲	363,486 ▲	214,000
29	A.C.E.	-	555,343 ▼	576,613 ▲	511,112 ▼	547,337
30	Tradas	-	508,952 ▼	731,826 ▼	1,723,931 ▲	1,489,794
31	Dendievel Philippe	-	508,612 ▲	314,330 ▲	130,350 ▼	242,545
32	Production	-	508,287 ▼	553,390 ▲	497,903 ▼	549,633
33	Brussel Onthaal	-	506,862 ▲	405,314 ▼	444,451 ▼	561,714
34	CApStAn	-	480,915 ▲	357,803 ▲	312,096 ▲	305,934
35	Belgian Translation Centre	-	442,286 ▲	383,310 ▲	380,807 ▼	435,422
36	C.T. Belgium	-	411,609 ▼	475,813 ▲	447,746 ▲	408,818
37	ETN	-	407,818 ▲	406,946 ▼	426,444 ▼	460,405
38	Milestone Management	-	399,860 ▼	744,041 ▲	358,166 ▲	255,393
39	No Problem!	-	397,521 ▼	444,472 ▼	449,905 ▲	381,711
40	Janssens Paul	-	355,733 ▼	481,352 ▲	311,921 ▼	368,375
41	Novasys	-	341,622 ▲	312,130 ▲	294,249 ▲	265,014
42	CONVENTO	-	333,436 ▲	223,853 ▲	143,596 ▲	41,347
43	Auxilia	-	319,115 ▲	62,814 ▲	62,631 ▲	60,883
44	D.M.F. Mgt. Res. & Secr.	-	318,004 ▼	361,524 ▲	346,576 ▲	345,947
45	Turbulence	-	314,642 ▲	218,429 ▲	178,071 ▲	75,776
46	Blue Lines Translations	-	309,003 ▲	255,818 ▲	148,312 ▲	112,660
47	Right Ink	-	304,374 ▲	236,961 ▲	228,601 ▲	214,433
48	Building Words	-	302,427 ▼	308,438 ▲	299,822 ▲	280,704
49	Gevaert Toon Vertaler	-	293,049 ▲	110,061	-	55,034
50	Vandenplas Isabelle	-	289,035 ▼	357,196 ▲	284,055 ▼	377,070
	Sector median	27,025 ▼	32,368 ▼	33,675 ▲	32,869 ▲	30,498
	Belgian median	85,092 ▲	78,257 ▲	77,824 ▼	79,607 ▼	79,829

Turnover – Balance sheet 2018



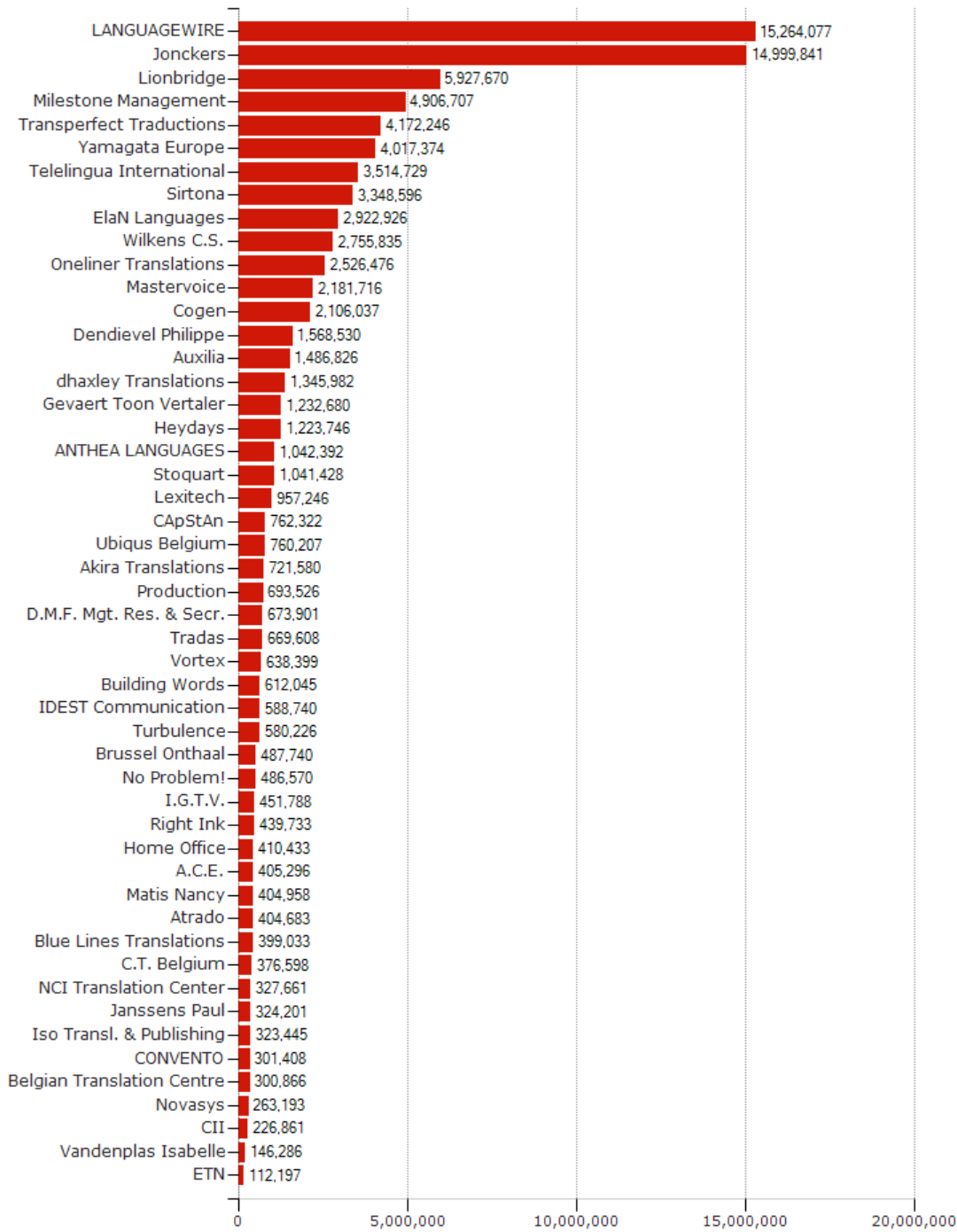
Item 70 of the profit-and-loss account. The turnover is the result of the sale of goods and/or services which are the normal activity of the company to third parties. The amount mentioned is always ex VAT and free of all taxes directly linked to the sales. Amounts in euro.

Turnover – Balance sheet

	Company	2019	2018 ▼	2017	2016	2015
1	Jonckers	-	20,513,019 ▼	24,398,781 ▲	16,855,058 ▲	13,439,845
2	LANGUAGEWIRE	-	16,788,732 ▼	17,651,506 ▲	15,055,462 ▼	16,180,613
3	Cogen	-	3,976,246 ▲	3,670,044 ▼	4,029,774 ▼	4,086,428
4	Mastervoice	-	2,580,756 ▼	2,718,173 ▲	2,249,131 ▲	2,224,288
5	Wilkens C.S.	-	1,854,474 ▼	3,922,873	-	-
6	I.G.T.V.	-	1,600,759 ▼	1,704,030 ▲	1,672,994 ▼	1,799,451
7	IDEST Communication	-	1,488,499	-	-	-
8	Matis Nancy	-	1,175,168 ▼	1,316,732 ▲	1,199,871 ▼	1,597,424
9	Atrado	-	1,102,517 ▲	830,923 ▼	850,734 ▲	843,490
10	Home Office	-	948,412 ▼	974,354 ▼	1,142,500 ▼	1,315,000
11	Heydays	955,176 ▲	908,822	-	-	-
12	Iso Transl. & Publishing	-	863,698 ▲	747,905 ▲	608,415 ▲	553,930
13	CII	-	823,892 ▲	694,843 ▼	710,304 ▲	651,326
14	Lionbridge	-	813,602 ▼	880,256 ▼	1,075,587 ▼	2,524,092
15	Vortex	-	591,325 ▲	471,642 ▲	363,486	-
16	A.C.E.	-	555,343 ▼	576,613 ▲	511,112 ▼	547,337
17	ETN	-	407,818 ▲	406,946 ▼	426,444 ▼	460,405
18	D.M.F. Mgt. Res. & Secr.	-	318,004 ▼	361,524 ▲	346,576 ▲	345,947
19	Vandenplas Isabelle	-	289,035 ▼	357,196 ▲	284,055 ▼	377,070
20	Yamagata Europe	-	-	-	8,226,803 ▲	7,551,007
21	Oneliner Translations	-	-	-	-	-
22	Transperfect Traductions	-	-	4,934,418 ▼	5,297,570	-
23	ElaN Languages	-	-	-	-	7,272,858
24	Stoquart	-	-	-	-	-
25	ANTHEA LANGUAGES	-	-	-	-	-
26	Brussel Onthaal	-	-	-	-	244,340
27	Tradas	-	-	-	1,723,931 ▲	1,489,794
28	dhaxley Translations	-	-	-	2,898,392 ▲	2,795,974
29	Dendievel Philippe	-	-	-	-	-
30	Ubiquis Belgium	-	-	-	3,022,351 ▲	2,994,125
	Sector median	- ▼	94,654 ▲	74,319 ▼	93,819 ▼	101,385
	Belgian median	278,140 ▼	404,550 ▲	397,151 ▼	405,410 ▼	425,000

This table only contains companies of which the key figure is available.

Total assets 2018

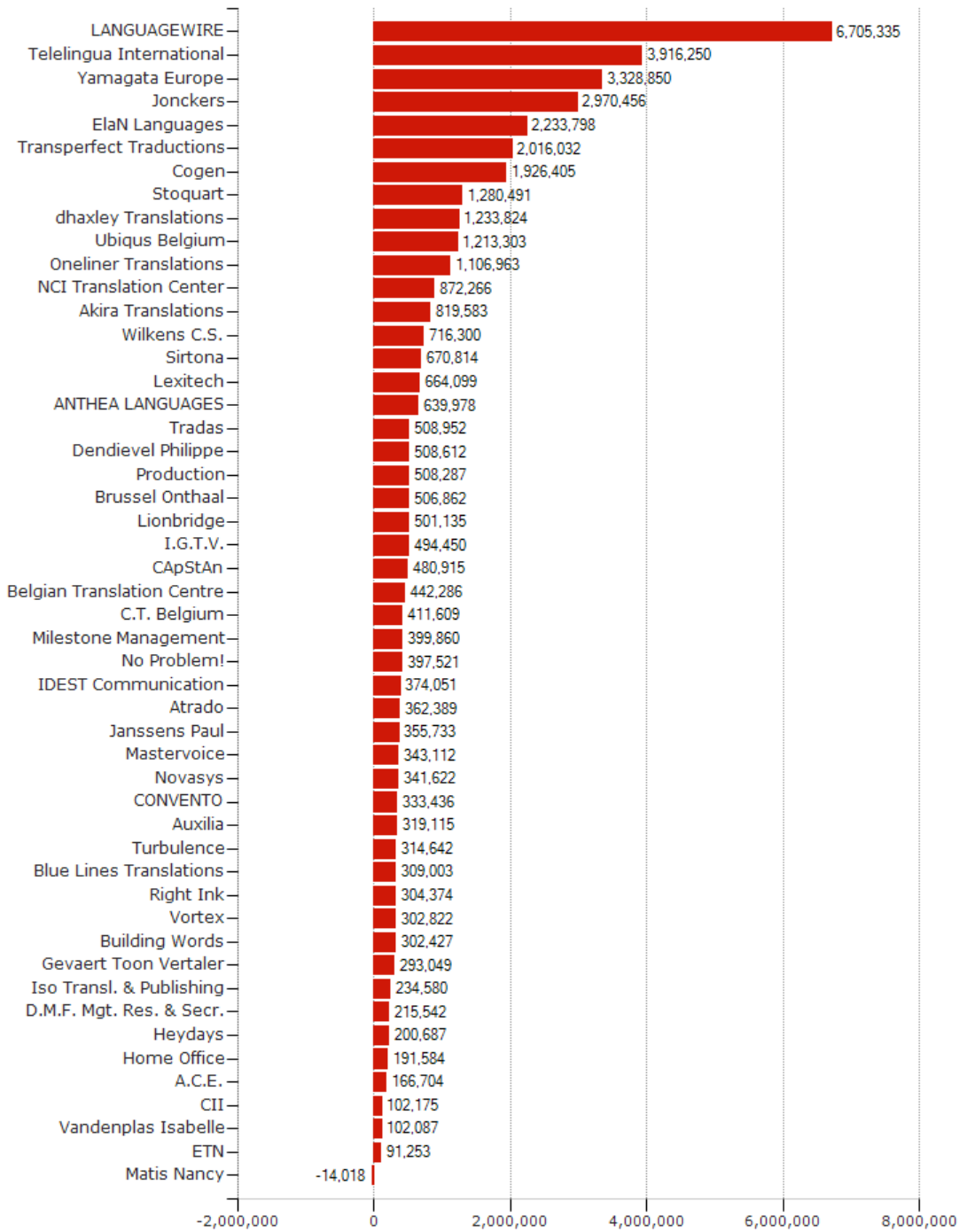


Item 20/58 of the balance sheet. Amounts in euro.

Total assets

	Company	2019	2018	2017	2016	2015
1	LANGUAGEWIRE	-	15,264,077	11,919,686	11,234,857	5,824,504
2	Jonckers	-	14,999,841	15,734,625	14,449,083	10,683,247
3	Lionbridge	-	5,927,670	5,794,081	5,931,895	6,249,860
4	Milestone Management	-	4,906,707	3,947,313	1,587,151	1,058,142
5	Transperfect Traductions	-	4,172,246	4,129,499	4,422,850	3,355,238
6	Yamagata Europe	-	4,017,374	4,455,278	3,939,230	3,711,106
7	Teelingua International	-	3,514,729	4,196,475	3,843,083	3,153,767
8	Sirtona	-	3,348,596	2,495,681	1,882,191	1,664,373
9	ElaN Languages	-	2,922,926	2,852,988	2,766,060	2,822,475
10	Wilkens C.S.	-	2,755,835	2,998,857	-	-
11	Oneliner Translations	-	2,526,476	2,221,559	1,595,721	1,339,194
12	Mastervoice	-	2,181,716	2,552,239	2,538,987	2,627,471
13	Cogen	-	2,106,037	1,559,760	1,747,549	1,525,939
14	Dendievel Philippe	-	1,568,530	787,772	664,032	616,243
15	Auxilia	-	1,486,826	262,661	100,982	92,607
16	dhaxley Translations	1,005,247	1,345,982	1,815,526	1,788,153	1,634,206
17	Gevaert Toon Vertaler	-	1,232,680	910,666	-	337,571
18	Heydays	1,255,696	1,223,746	758,751	420,419	362,857
19	ANTHEA LANGUAGES	-	1,042,392	382,196	794,116	921,972
20	Stoquart	-	1,041,428	1,036,900	1,015,747	1,022,554
21	Lexitech	-	957,246	1,125,624	1,191,047	1,186,013
22	CAPStAn	-	762,322	476,015	375,510	286,506
23	Ubiquis Belgium	-	760,207	883,411	926,294	963,765
24	Akira Translations	-	721,580	650,469	667,254	392,252
25	Production	-	693,526	804,975	850,087	896,565
26	D.M.F. Mgt. Res. & Secr.	-	673,901	602,599	444,451	381,867
27	Tradas	-	669,608	688,544	2,052,206	1,930,704
28	Vortex	-	638,399	488,530	399,486	309,717
29	Building Words	-	612,045	643,835	694,824	680,097
30	IDEST Communication	-	588,740	537,304	597,145	652,561
31	Turbulence	-	580,226	429,812	278,850	163,065
32	Brussel Onthaal	-	487,740	404,675	406,618	302,329
33	No Problem!	-	486,570	452,076	489,840	446,592
34	I.G.T.V.	-	451,788	583,717	640,415	668,732
35	Right Ink	-	439,733	451,713	494,232	232,230
36	Home Office	-	410,433	389,054	462,334	518,180
37	A.C.E.	-	405,296	432,529	445,622	483,428
38	Matis Nancy	-	404,958	578,213	404,310	480,609
39	Atrado	-	404,683	324,896	284,825	281,687
40	Blue Lines Translations	-	399,033	329,058	451,192	405,335
41	C.T. Belgium	-	376,598	483,789	362,197	494,809
42	NCI Translation Center	-	327,661	456,144	572,938	518,691
43	Janssens Paul	-	324,201	427,536	313,078	301,606
44	Iso Transl. & Publishing	-	323,445	347,409	273,261	277,999
45	CONVENTO	-	301,408	339,209	170,878	102,333
46	Belgian Translation Centre	-	300,866	355,585	342,399	318,870
47	Novasys	-	263,193	292,368	275,826	353,576
48	CII	-	226,861	223,857	275,703	104,190
49	Vandenplas Isabelle	-	146,286	182,781	152,521	165,428
50	ETN	-	112,197	195,469	228,336	169,659
	Sector median	78,738	112,197	113,352	118,609	106,533
	Belgian median	391,656	292,504	296,890	298,287	296,290

Added value 2018

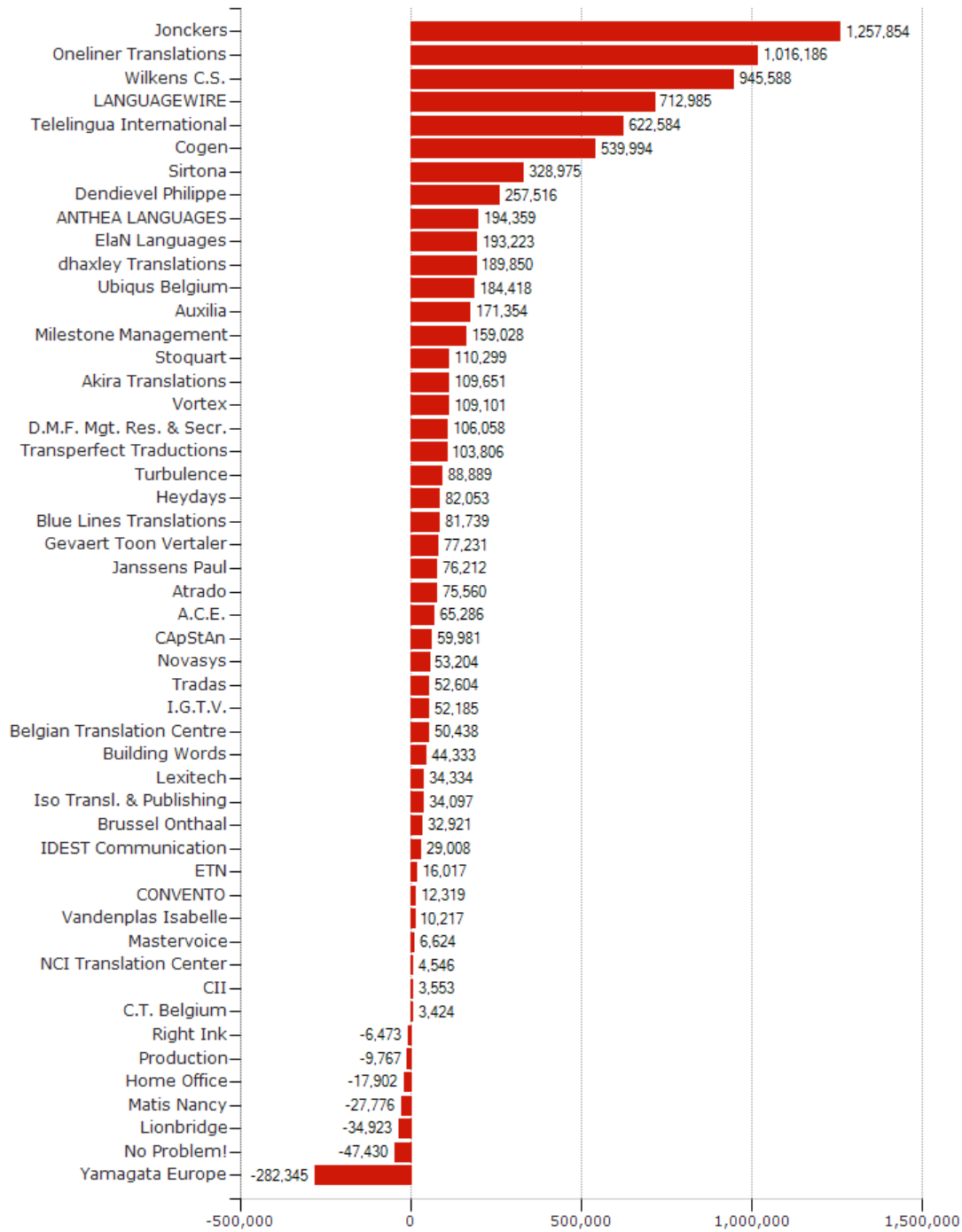


The added value is the difference between the value of the production and the value of intermediary consumption. It allows the contribution of each company to the national prosperity to be measured. For full accounts: 70/74 - 740 - 60 - 61 + 1521 + 1522. For concise accounts: 9900. Amounts in euro.

Added value

	Company	2019	2018	2017	2016	2015
1	LANGUAGEWIRE	-	6,705,335	7,153,025	5,999,153	6,255,769
2	Teelingua International	-	3,916,250	2,967,722	2,881,259	2,775,877
3	Yamagata Europe	-	3,328,850	3,362,971	3,460,153	2,494,286
4	Jonckers	-	2,970,456	2,560,839	1,025,701	1,285,585
5	ElaN Languages	-	2,233,798	1,999,926	1,710,829	1,813,403
6	Transperfect Traductions	-	2,016,032	1,643,461	1,625,470	1,642,461
7	Cogen	-	1,926,405	1,692,572	2,000,236	2,240,417
8	Stoquart	-	1,280,491	1,154,420	1,094,479	1,245,935
9	dhaxley Translations	1,403,050	1,233,824	1,095,605	1,309,983	1,159,233
10	Ubiquis Belgium	-	1,213,303	1,198,107	1,152,020	1,171,072
11	Oneliner Translations	-	1,106,963	1,252,318	852,251	497,671
12	NCI Translation Center	-	872,266	891,569	753,911	755,088
13	Akira Translations	-	819,583	736,901	698,276	421,340
14	Wilkens C.S.	-	716,300	863,378	-	-
15	Sirtona	-	670,814	159,634	138,555	134,928
16	Lexitech	-	664,099	676,084	678,797	697,218
17	ANTHEA LANGUAGES	-	639,978	269,504	241,769	234,670
18	Tradas	-	508,952	731,826	531,877	318,034
19	Dendievel Philippe	-	508,612	314,330	130,350	242,545
20	Production	-	508,287	553,390	497,903	549,633
21	Brussel Onthaal	-	506,862	405,314	444,451	315,275
22	Lionbridge	-	501,135	699,499	829,336	1,083,220
23	I.G.T.V.	-	494,450	475,045	473,628	565,150
24	CAPStAn	-	480,915	357,803	312,096	305,934
25	Belgian Translation Centre	-	442,286	383,310	380,807	435,422
26	C.T. Belgium	-	411,609	475,813	447,746	408,818
27	Milestone Management	-	399,860	744,041	358,166	255,393
28	No Problem!	-	397,521	444,472	449,905	381,711
29	IDEST Communication	-	374,051	403,671	585,245	662,195
30	Atrado	-	362,389	194,322	178,495	202,218
31	Janssens Paul	-	355,733	481,352	311,921	368,375
32	Mastervoice	-	343,112	466,355	267,400	352,398
33	Novasys	-	341,622	312,130	294,249	265,014
34	CONVENTO	-	333,436	223,853	143,596	41,347
35	Auxilia	-	319,115	62,814	62,631	60,883
36	Turbulence	-	314,642	218,429	178,071	75,776
37	Blue Lines Translations	-	309,003	255,818	148,312	112,660
38	Right Ink	-	304,374	236,961	228,601	214,433
39	Vortex	-	302,822	155,332	207,585	214,000
40	Building Words	-	302,427	308,438	299,822	280,704
41	Gevaert Toon Vertaler	-	293,049	110,061	-	55,034
42	Iso Transl. & Publishing	-	234,580	216,006	159,451	82,167
43	D.M.F. Mgt. Res. & Secr.	-	215,542	218,496	201,374	173,032
44	Heydays	235,055	200,687	164,343	166,280	117,083
45	Home Office	-	191,584	219,731	242,854	351,980
46	A.C.E.	-	166,704	131,769	159,941	174,865
47	CII	-	102,175	97,210	85,762	71,398
48	Vandenplas Isabelle	-	102,087	115,996	122,834	127,726
49	ETN	-	91,253	95,448	114,690	118,516
50	Matis Nancy	-	-14,018	70,746	29,157	-11,733
	Sector median	18,683	28,939	29,280	29,713	27,534
	Belgian median	75,271	71,882	70,601	71,899	71,940

Profit (+), loss (-) for the financial year 2018

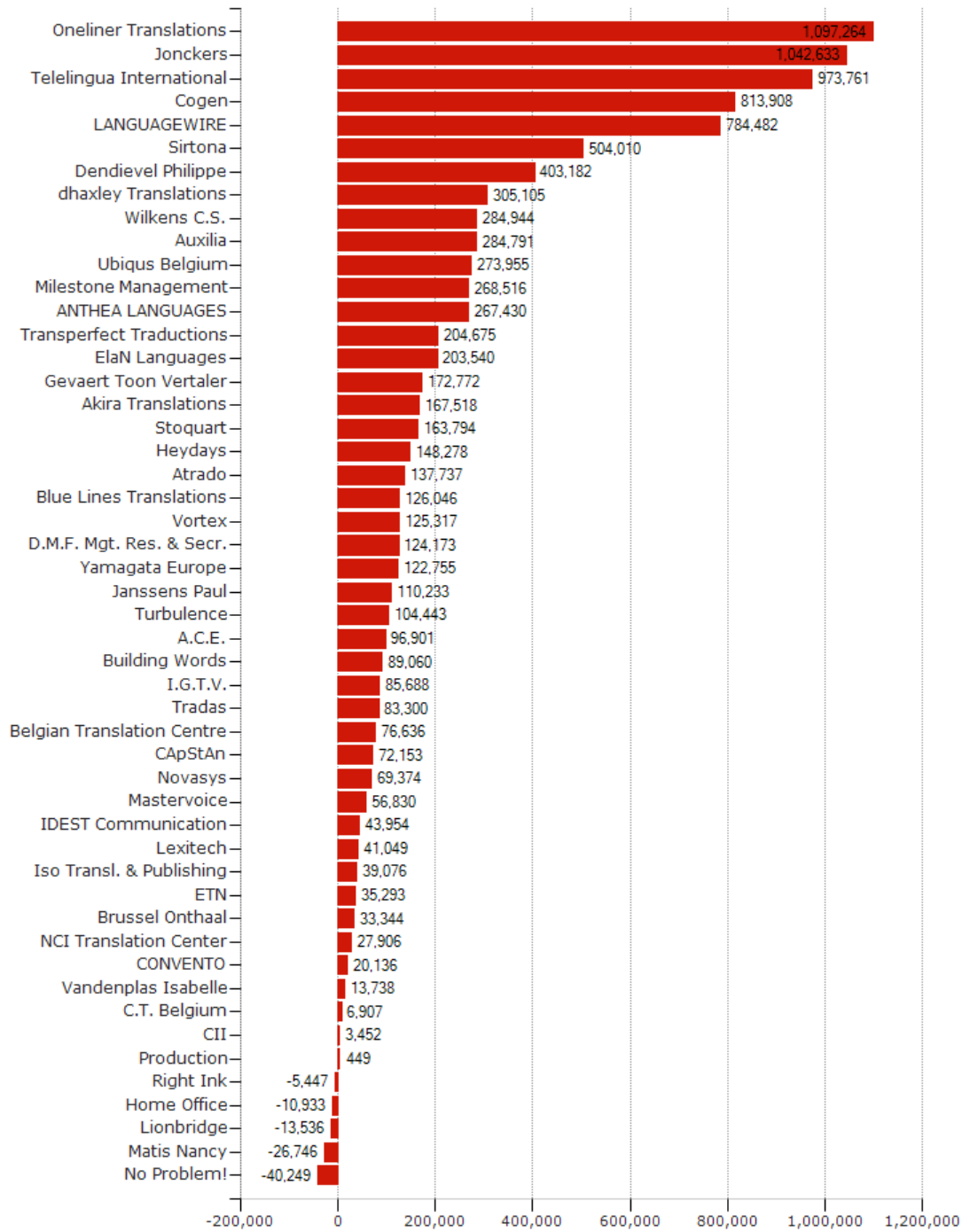


Item 9904 of the profit-and-loss account. Profit or loss of the period after taxes, financial and exceptional results. Amounts in euro.

Profit (+), loss (-) for the financial year

	Company	2019	2018	2017	2016	2015
1	Jonckers	-	1,257,854	-96,348	15,776	83,127
2	Oneliner Translations	-	1,016,186	1,225,286	820,988	476,863
3	Wilkens C.S.	-	945,588	259,440	-	-
4	LANGUAGEWIRE	-	712,985	2,225,096	150,452	220,546
5	Teelingua International	-	622,584	125,965	196,267	93,757
6	Cogen	-	539,994	95,284	269,992	444,532
7	Sirtona	-	328,975	-23,431	1,654	9,164
8	Dendievel Philippe	-	257,516	159,257	44,545	136,762
9	ANTHEA LANGUAGES	-	194,359	78,024	79,003	87,624
10	ElaN Languages	-	193,223	167,308	29,539	126,473
11	dhaxley Translations	307,126	189,850	46,161	110,839	61,479
12	Ubiquis Belgium	-	184,418	141,450	79,691	104,485
13	Auxilia	-	171,354	14,484	13,797	29,010
14	Milestone Management	-	159,028	340,743	169,806	117,668
15	Stoquart	-	110,299	-8,264	3,917	114,420
16	Akira Translations	-	109,651	57,376	67,400	55,242
17	Vortex	-	109,101	68,242	106,041	106,722
18	D.M.F. Mgt. Res. & Secr.	-	106,058	144,281	119,931	92,607
19	Transperfect Traductions	-	103,806	-60,651	397,398	153,764
20	Turbulence	-	88,889	88,032	95,609	24,765
21	Heydays	99,375	82,053	72,081	80,709	48,825
22	Blue Lines Translations	-	81,739	37,869	10,679	42,380
23	Gevaert Toon Vertaler	-	77,231	9,009	-	13,855
24	Janssens Paul	-	76,212	139,304	61,784	52,374
25	Atrado	-	75,560	25,373	-6,275	47,360
26	A.C.E.	-	65,286	39,960	51,604	78,086
27	CApStAn	-	59,981	-58,186	602	13,064
28	Novasys	-	53,204	42,723	31,696	36,857
29	Tradas	-	52,604	186,708	97,384	-4,921
30	I.G.T.V.	-	52,185	32,455	-21,729	3,163
31	Belgian Translation Centre	-	50,438	23,665	6,854	36,289
32	Building Words	-	44,333	42,690	62,465	59,137
33	Lexitech	-	34,334	6,109	64,615	155,790
34	Iso Transl. & Publishing	-	34,097	30,926	-6,169	-78,676
35	Brussel Onthaal	-	32,921	10,748	64,482	7,571
36	IDEST Communication	-	29,008	12,929	40,711	74,749
37	ETN	-	16,017	23,348	27,959	49,659
38	CONVENTO	-	12,319	15,244	43,638	12,413
39	Vandenplas Isabelle	-	10,217	17,258	7,024	9,981
40	Mastervoice	-	6,624	85,645	-63,239	20,701
41	NCI Translation Center	-	4,546	5,720	-108,898	-10,754
42	CII	-	3,553	5,128	-5,174	-23,489
43	C.T. Belgium	-	3,424	52,888	1,141	13,512
44	Right Ink	-	-6,473	-45,343	4,573	20,871
45	Production	-	-9,767	85,093	-149,248	-27,726
46	Home Office	-	-17,902	-27,036	12,139	72,537
47	Matis Nancy	-	-27,776	47,023	15,112	-30,875
48	Lionbridge	-	-34,923	-134,632	-49,511	-462,903
49	No Problem!	-	-47,430	-27,494	6,696	3,213
50	Yamagata Europe	-	-282,345	135,948	432,224	-661,038
	Sector median	5,403	12,468	10,488	12,012	11,594
	Belgian median	28,276	22,190	20,085	20,439	20,191

Operating profit (+), loss (-) 2018







Section 9901 of the profit-and-loss account, namely the difference between the operating proceeds (70/74) and the operating charges (60/64). For concise accounts, the operating profit or loss is calculated through the gross operating margin (9900), by subtracting wages, write-downs, depreciations, stocks and other operating expenses. Amounts in euro.





































Operating profit (+), loss (-)

	Company	2019	2018	2017	2016	2015
1	Oneliner Translations	-	1,097,264	1,244,236	842,357	490,518
2	Jonckers	-	1,042,633	752,091	-55,432	205,902
3	Teletingua International	-	973,761	179,390	333,580	176,246
4	Cogen	-	813,908	237,561	449,393	670,046
5	LANGUAGEWIRE	-	784,482	1,087,033	336,260	299,930
6	Sirtona	-	504,010	16,488	21,916	29,125
7	Dendievel Philippe	-	403,182	274,320	88,792	211,599
8	dhaxley Translations	497,737	305,105	35,356	165,924	70,778
9	Wilkens C.S.	-	284,944	403,964	-	-
10	Auxilia	-	284,791	21,859	19,130	40,218
11	Ubiquis Belgium	-	273,955	234,829	135,164	170,661
12	Milestone Management	-	268,516	530,204	288,810	213,404
13	ANTHEA LANGUAGES	-	267,430	111,719	104,636	117,335
14	Transperfect Traductions	-	204,675	145,865	277,990	244,750
15	ElaN Languages	-	203,540	277,874	59,378	155,877
16	Gevaert Toon Vertaler	-	172,772	57,501	-	48,133
17	Akira Translations	-	167,518	113,737	117,990	88,757
18	Stoquart	-	163,794	44,662	37,497	167,553
19	Heydays	127,446	148,278	130,102	143,783	82,703
20	Atrado	-	137,737	34,225	11,350	71,662
21	Blue Lines Translations	-	126,046	93,632	34,215	83,402
22	Vortex	-	125,317	74,802	154,794	157,624
23	D.M.F. Mgt. Res. & Secr.	-	124,173	197,529	166,409	149,830
24	Yamagata Europe	-	122,755	142,279	473,880	-645,743
25	Janssens Paul	-	110,233	218,721	103,465	85,575
26	Turbulence	-	104,443	94,414	117,013	29,369
27	A.C.E.	-	96,901	66,398	83,709	114,679
28	Building Words	-	89,060	95,675	111,150	105,795
29	I.G.T.V.	-	85,688	68,393	-6,078	38,224
30	Tradas	-	83,300	295,297	143,411	-29,383
31	Belgian Translation Centre	-	76,636	43,705	10,560	62,688
32	CApStAn	-	72,153	-50,371	15,482	28,549
33	Novasys	-	69,374	71,223	52,096	59,608
34	Mastervoice	-	56,830	175,308	-14,536	59,730
35	IDEST Communication	-	43,954	34,553	75,249	111,819
36	Lexitech	-	41,049	16,251	57,874	244,281
37	Iso Transl. & Publishing	-	39,076	35,934	-3,990	-76,556
38	ETN	-	35,293	42,902	57,597	68,604
39	Brussel Onthaal	-	33,344	11,011	64,506	19,328
40	NCI Translation Center	-	27,906	34,104	-85,924	6,390
41	CONVENTO	-	20,136	24,489	52,775	16,244
42	Vandenplas Isabelle	-	13,738	28,587	11,489	14,838
43	C.T. Belgium	-	6,907	60,202	6,797	21,832
44	CII	-	3,452	5,088	-5,083	-23,195
45	Production	-	449	97,699	-139,353	-17,826
46	Right Ink	-	-5,447	-55,068	-5,289	27,017
47	Home Office	-	-10,933	-20,178	22,281	118,602
48	Lionbridge	-	-13,536	-128,164	-45,941	-494,772
49	Matis Nancy	-	-26,746	61,463	11,936	-29,799
50	No Problem!	-	-40,249	-14,467	16,751	12,418
	Sector median	7,395	17,854	16,095	17,304	17,328
	Belgian median	37,455	31,323	29,707	30,452	30,077

Info

VAT	BE 0436.511.183
Address	Wolstraat 35 Box 101/ 2200 HERENTALS
Subsidiaries	1
Official company name	dhaxley Translations NV
Legal form	Private company limited by shares
Legal status	Active company
Establishment date	01/02/1989
Phone	 Allowed to call? 
Mobile	
Fax	014/50.79.41
Email	
Website	
Sector	Translating agencies, copywriting
Nacebel	Vertalers en tolken (74300)
Joint committee	200, 100
Staff class	From 10 to 19
Active B2B	Yes
Active B2C	No

TOP & SECTOR RANKING DASHBOARD

Financial year	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009
Top turnover	*26,781 	*28,862 	15,688 	16,519 	17,072 	14,706 	14,761 	15,608 	15,596 	14,886
Top added value	21,669 	23,316 	19,199 	20,390 	20,356 	16,729 	18,079 	21,582 	18,910 	17,017
Sector turnover	*13 	*17 	8 	7 	9 	8 	10 	10 	11 	11
Sector added value	9 	13 	9 	11 	10 	10 	10 	16 	13 	15
Sector	LAN	LAN	LAN	LAN	LAN	LAN	LAN	LAN	LAN	LAN

Score



Score dhaxley Translations

Above average

Sector average:

Above average

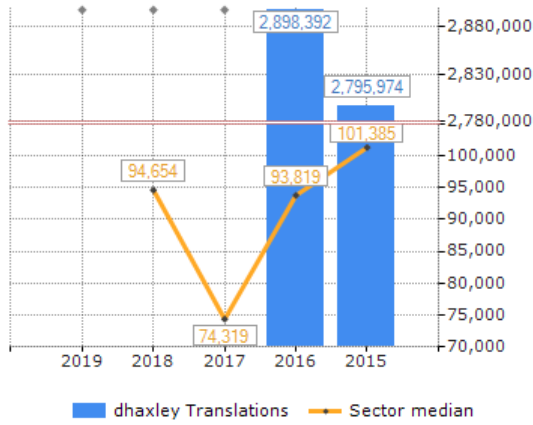
Official mandates

Title	Name	Gender	Language
Man. Director	Dhr Vincent Nguyen-Ngoc	Male	NL
Director	Dhr Vincent Nguyen-Ngoc	Male	NL

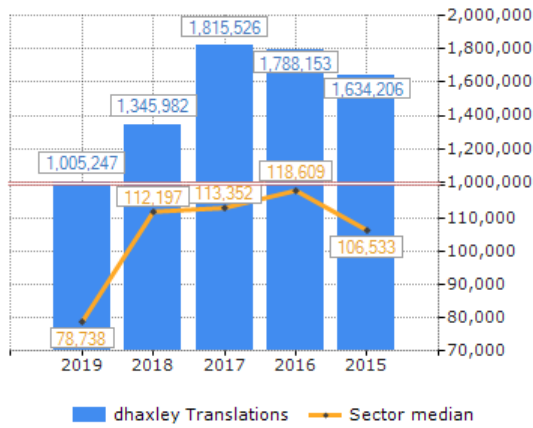
Operational functions

Title	Name	Gender	Language
CEO	Mvr Mien Verlinden	Female	NL
CFO	Mvr Mien Verlinden	Female	NL
Personnel, HRM	Dhr Alain Daxhelet	Male	NL

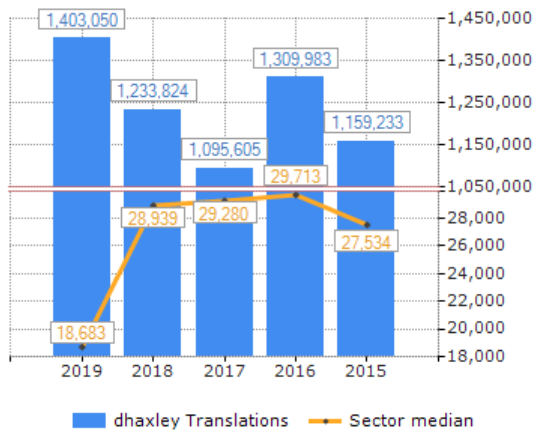
Turnover – Balance sheet



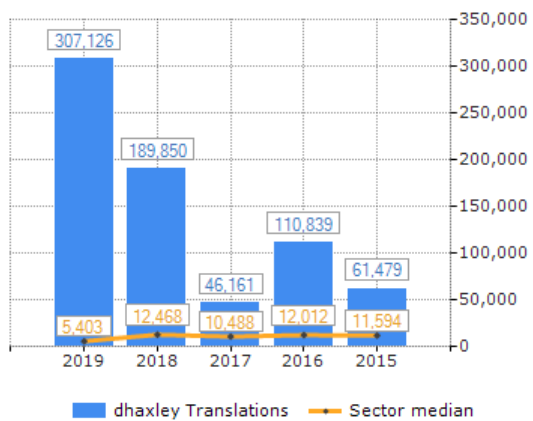
Total assets



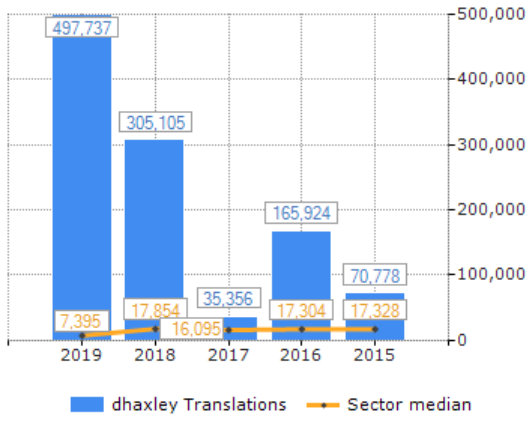
Added value



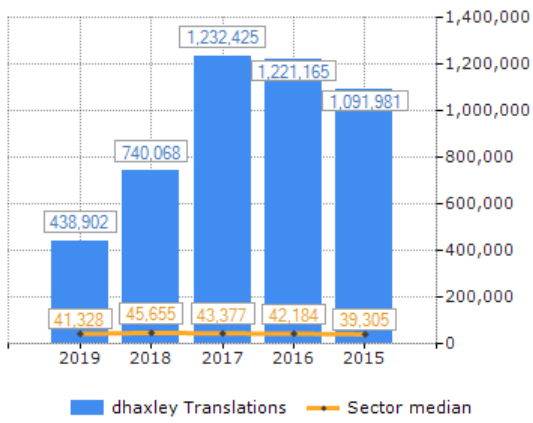
Profit (+), loss (-) for the financial year



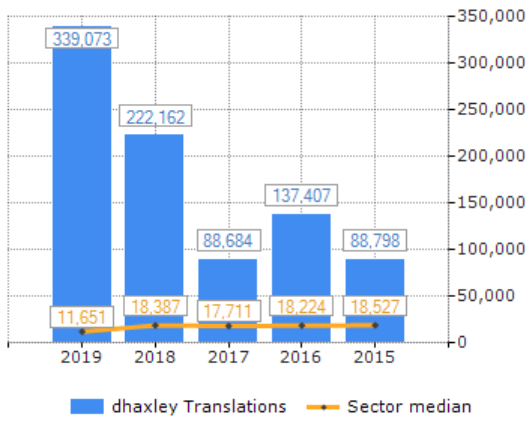
Operating profit (+), loss (-)



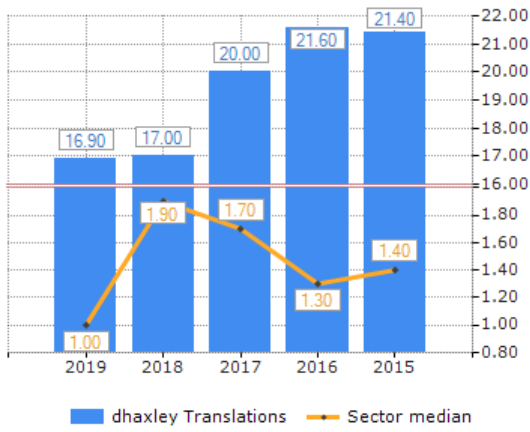
Net current assets



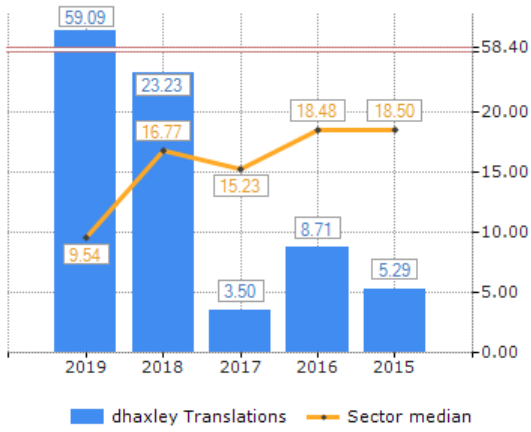
Cash flow



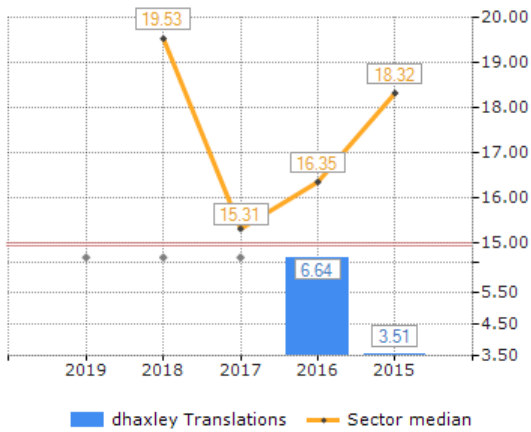
Work force



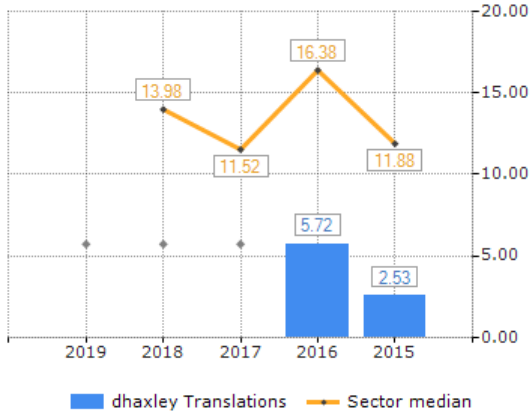
Return on equity



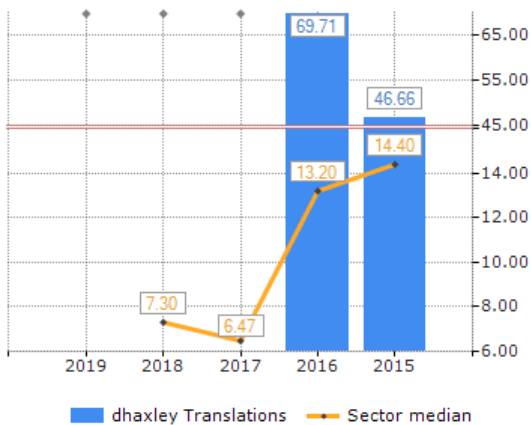
Gross operating margin



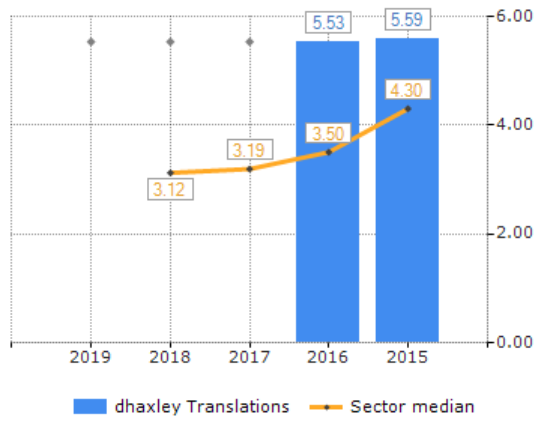
Net operating margin



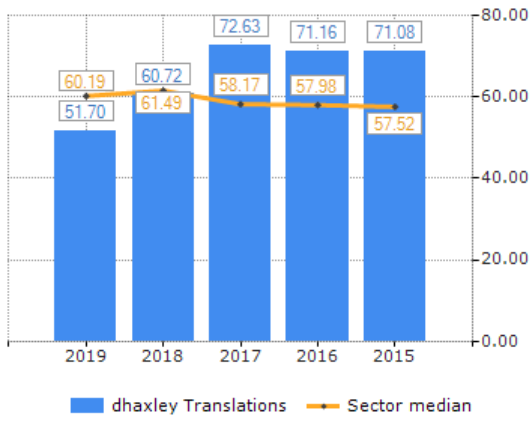
Rotation of the fixed assets



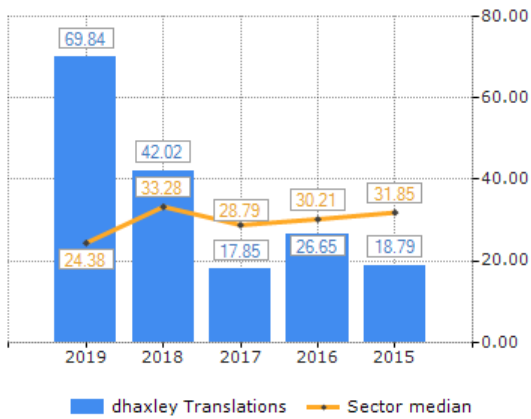
Rotation of the floating assets



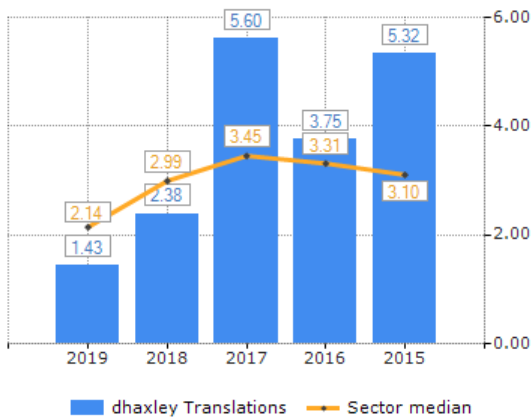
Own assets / Total liabilities



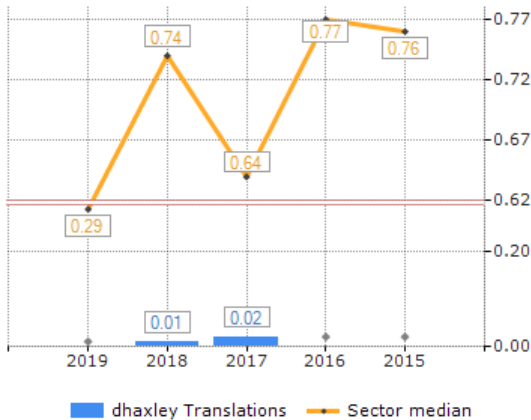
Cash flow to total debt ratio



Debt repayment term



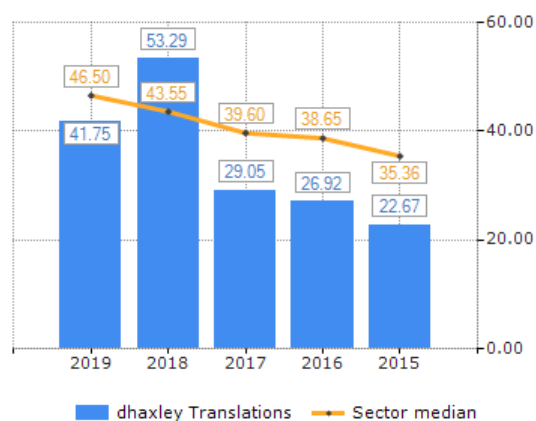
Long term debts / Short term debts



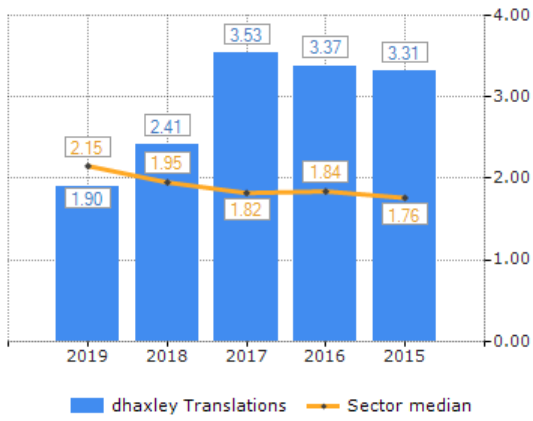
Outstanding tax and social security debt / total liabilities

Key figure not available for this company.

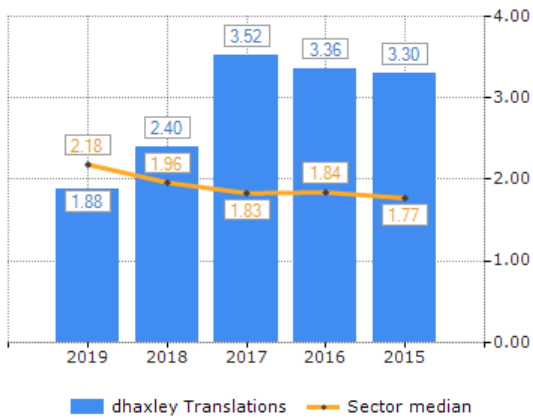
Self-financing degree



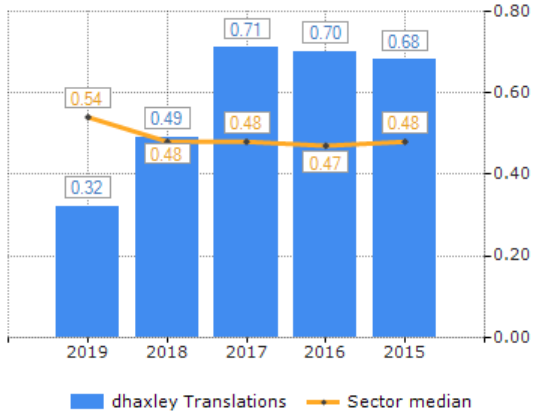
Current ratio



Quick ratio



Net cash ratio



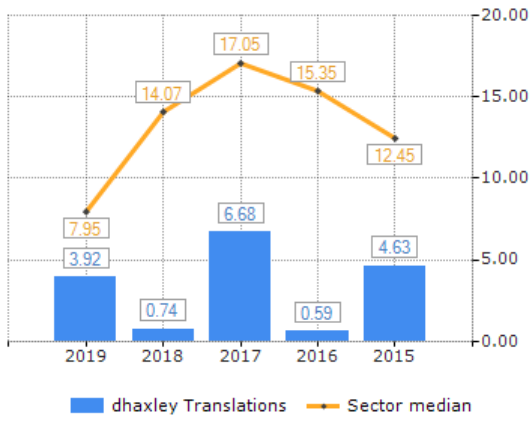
Number of days of customer credit (DSO)

Key figure not available for this company.

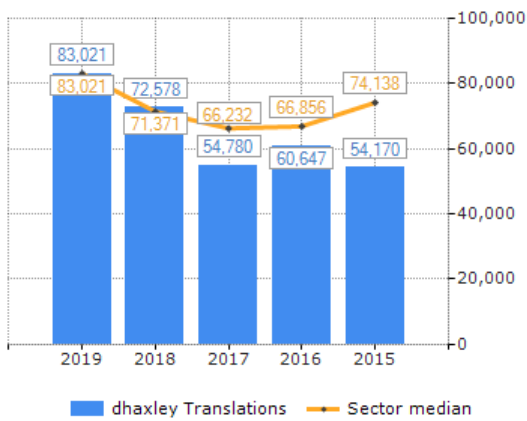
Number of days of supplier credit (DPO)

Key figure not available for this company.

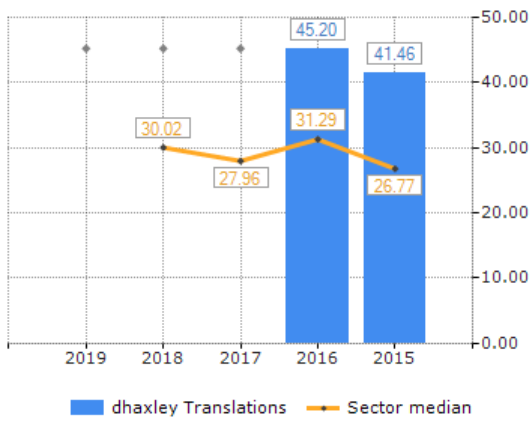
Investment ratio



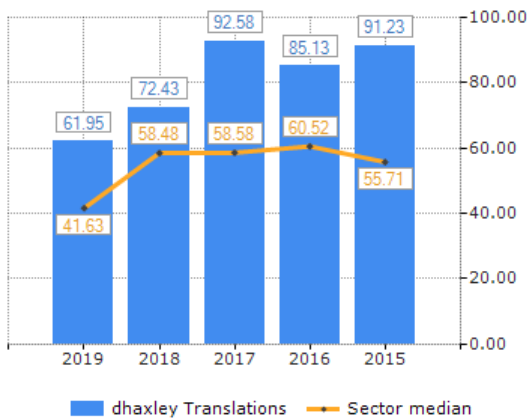
Added value per employee



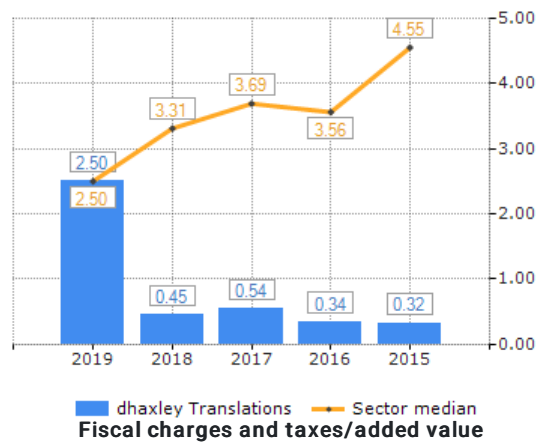
Added value / operating income



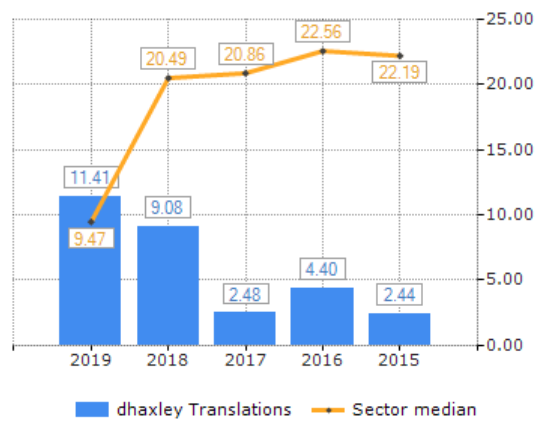
Payroll costs as a percentage of added value



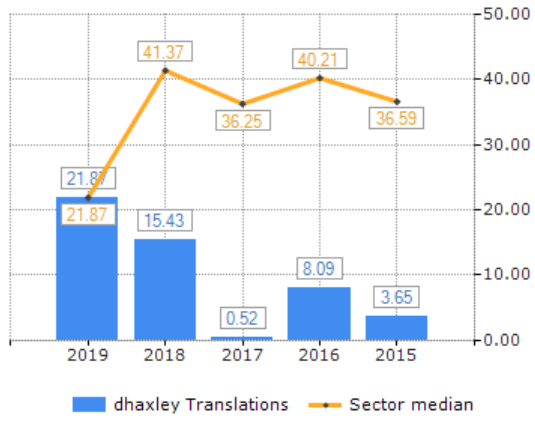
Financial charges expressed as a percentage of the added value



Fiscal charges and taxes/added value



Added result / added value



Ubiquis Belgium

Info

VAT	BE 0806.056.934
Address	Olmenstraat 64 1930 ZAVENTEM
Subsidiaries	1
Official company name	Ubiquis Belgium NV
Legal form	Company limited by shares
Legal status	Active company
Establishment date	28/08/2008
Phone	Allowed to call?
Mobile	
Fax	02/725.49.33
Email	
Website	
Sector	Translating agencies, copywriting
Nacebel	Vertalers en tolken (743)
Joint committee	200, 100
Staff class	From 10 to 19
Active B2B	Yes
Active B2C	No

TOP & SECTOR RANKING DASHBOARD

Financial year	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009
Top turnover	*27,099 ▼	*27,062 ▼	15,408 ▲	15,986 ▼	15,918 ▼	13,589 ▲	13,776 ▲	*31,089 ▲	*101,744	-
Top added value	21,973 ▼	21,565 ▼	21,402 ▼	20,192 ▼	19,280 ▼	15,907 ▲	18,121 ▲	21,821 ▲	85,465	-
Sector turnover	*14 ▲	*15 ▼	7 ▼	6 ▲	7 ●	7 ▲	9 ▲	*30 ▲	*85	-
Sector added value	10 ▲	11 ▼	10 ●	10 ▼	9 ●	9 ▲	12 ▲	17 ▲	61	-
Sector	LAN	LAN	LAN	LAN	LAN	LAN	LAN	LAN	LAN	LAN

Gazelle



Score



Score Ubiquis Belgium

Above average

Sector average:

Above average

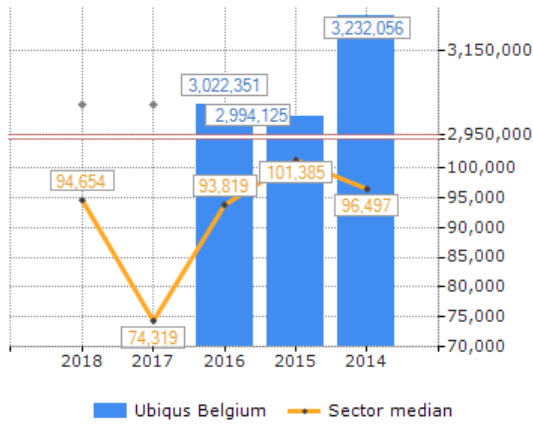
Official mandates

Title	Name	Gender	Language
Man. Director	M. Vincent Nguyen-Ngoc	Male	FR
Director	M. Vincent Nguyen-Ngoc	Male	FR

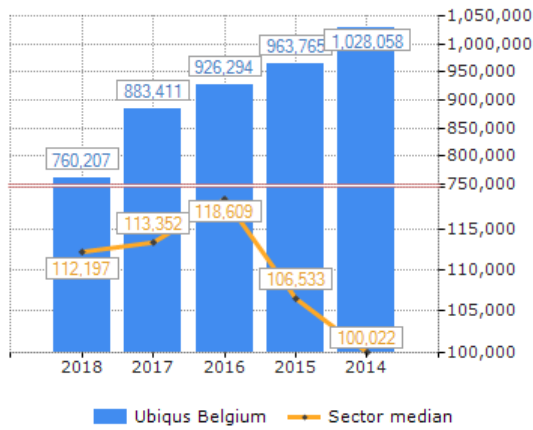
Operational functions

Title	Name	Gender	Language
CEO	Dhr Luc Van Haute	Male	NL
CFO	Dhr Daniel De Caluwé	Male	NL
Personnel, HRM	Dhr Daniel De Caluwé	Male	NL

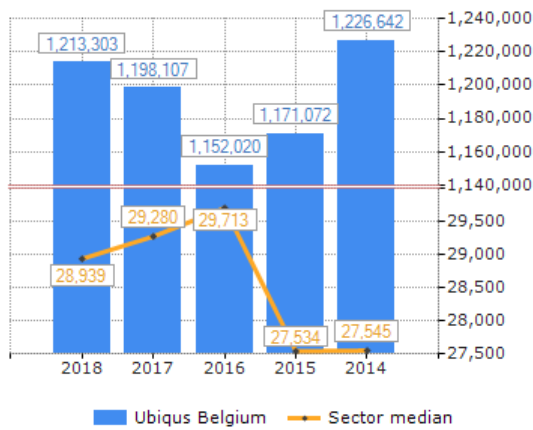
Turnover – Balance sheet



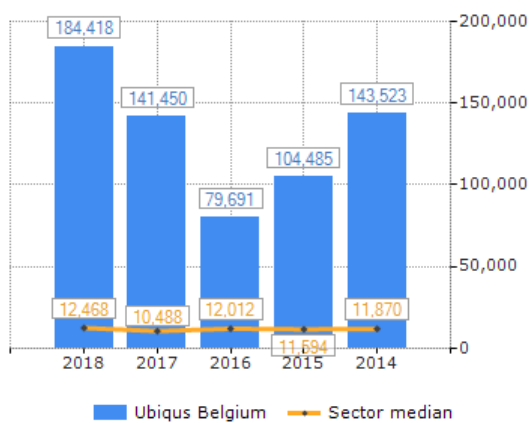
Total assets



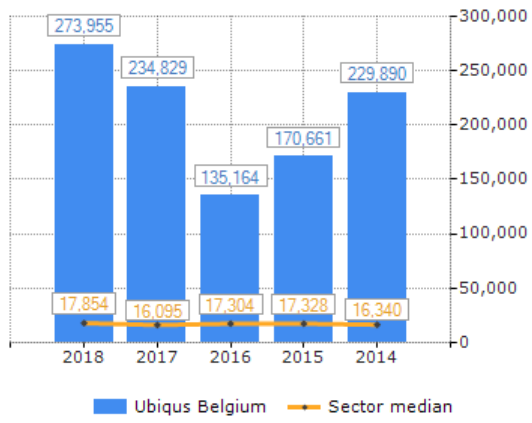
Added value



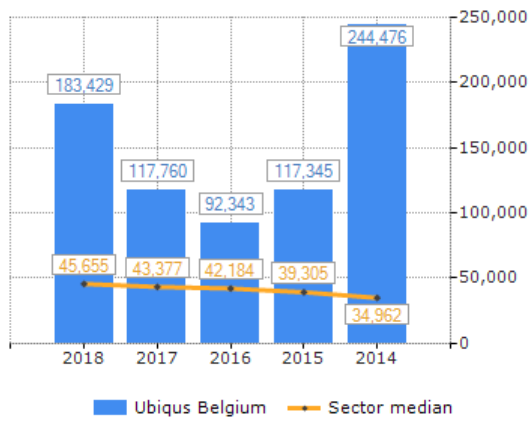
Profit (+), loss (-) for the financial year



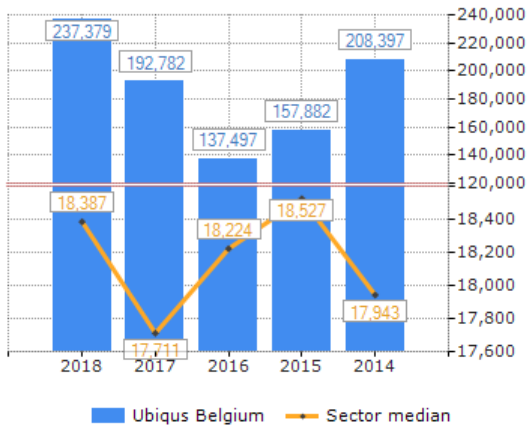
Operating profit (+), loss (-)



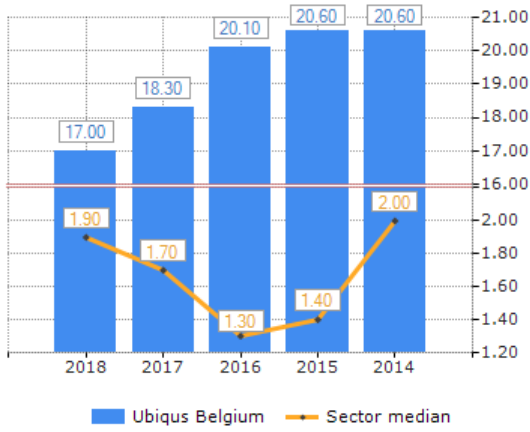
Net current assets



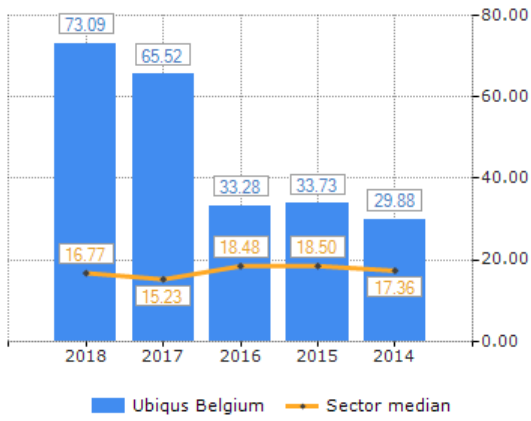
Cash flow



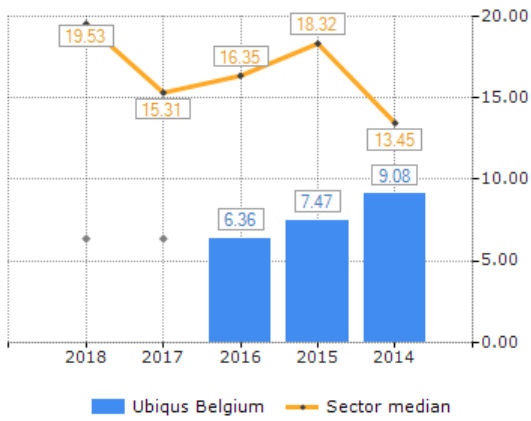
Work force



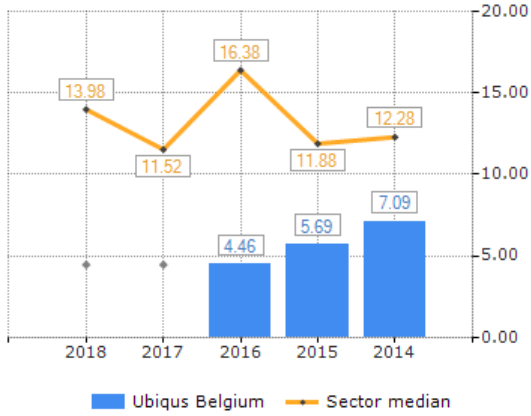
Return on equity



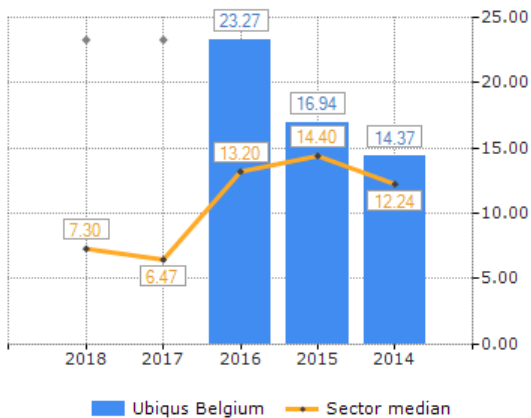
Gross operating margin



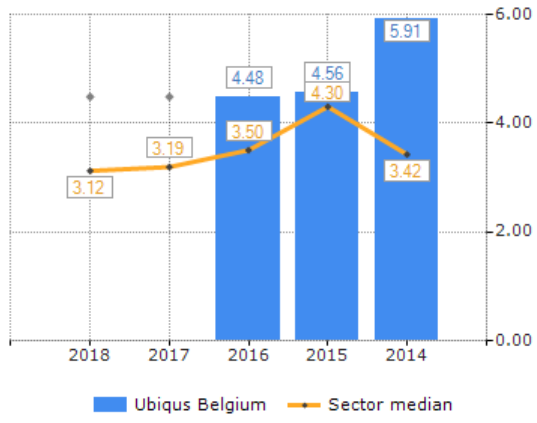
Net operating margin



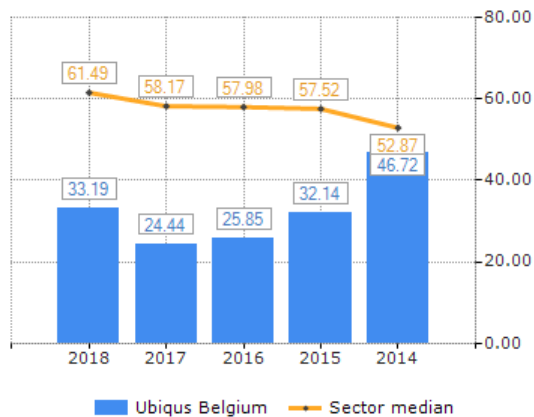
Rotation of the fixed assets



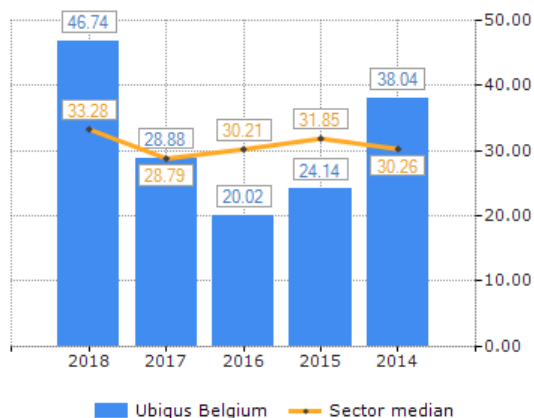
Rotation of the floating assets



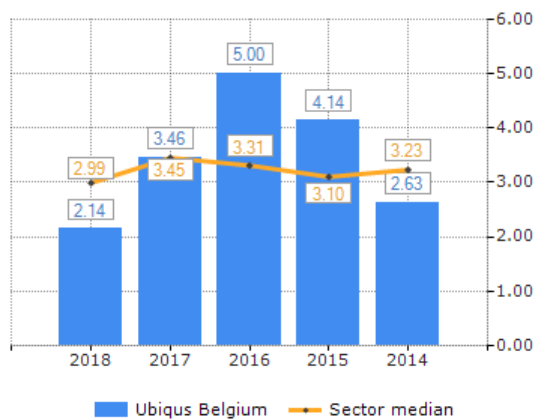
Own assets / Total liabilities



Cash flow to total debt ratio



Debt repayment term



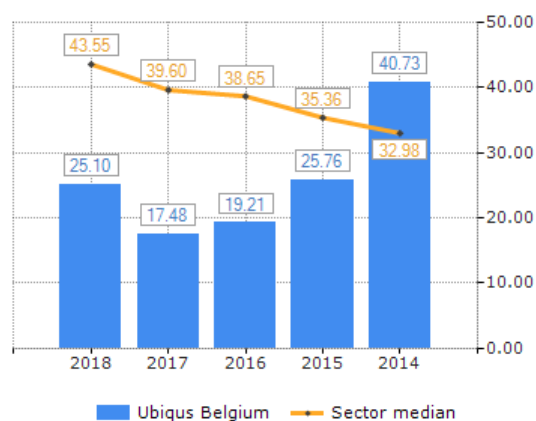
Long term debts / Short term debts

Key figure not available for this company.

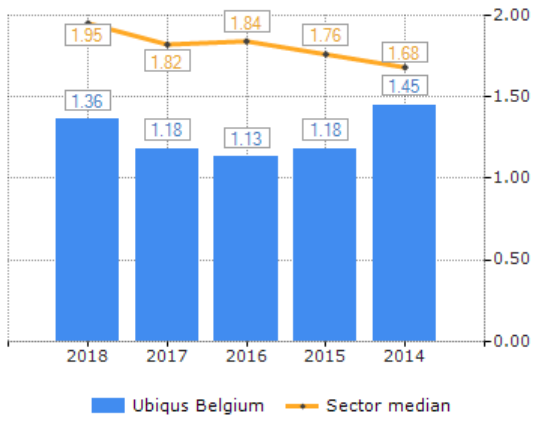
Outstanding tax and social security debt / total liabilities

Key figure not available for this company.

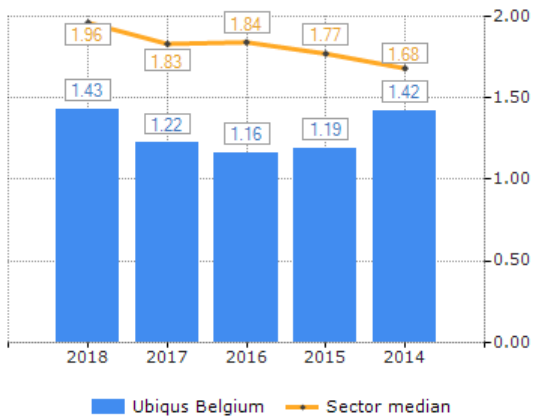
Self-financing degree



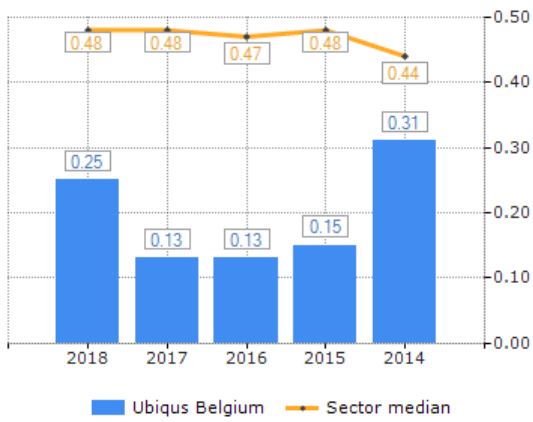
Current ratio



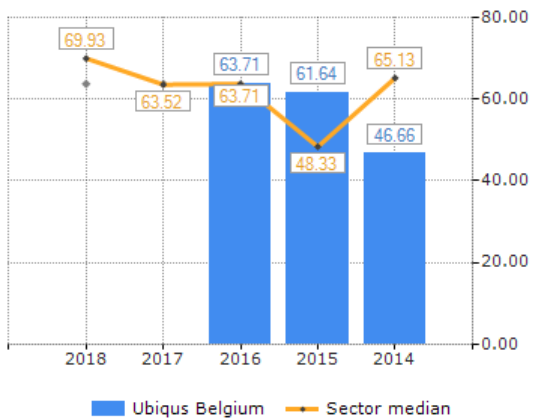
Quick ratio



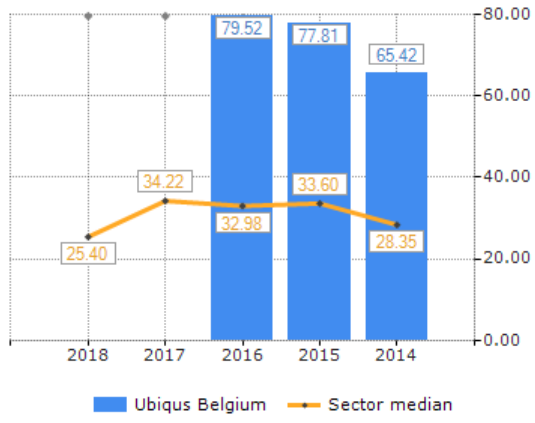
Net cash ratio



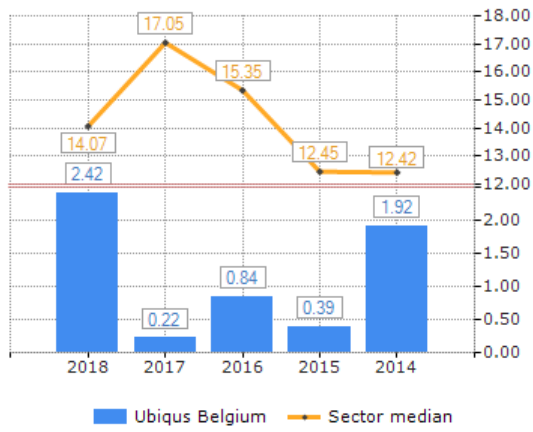
Number of days of customer credit (DSO)



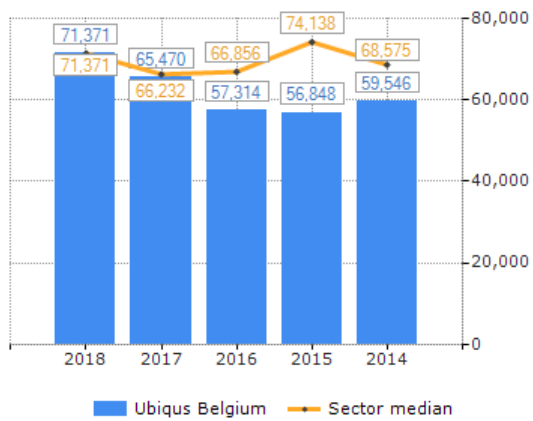
Number of days of supplier credit (DPO)



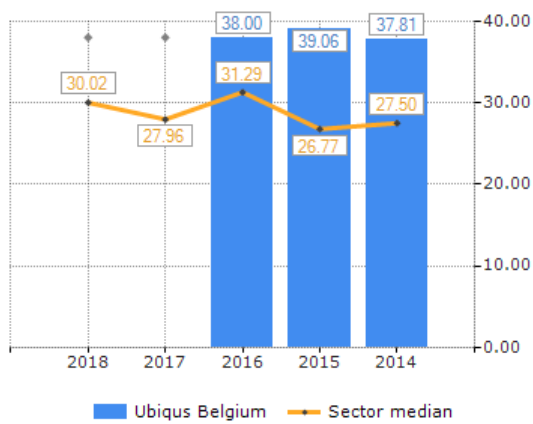
Investment ratio



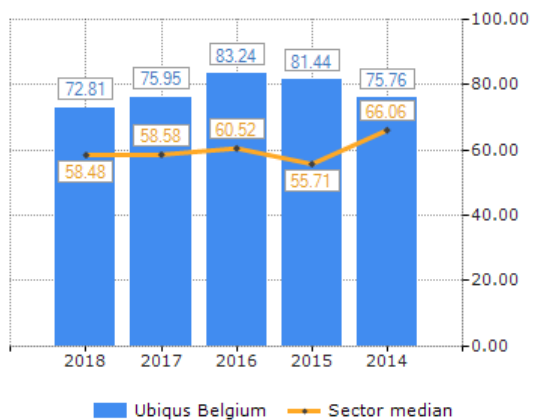
Added value per employee



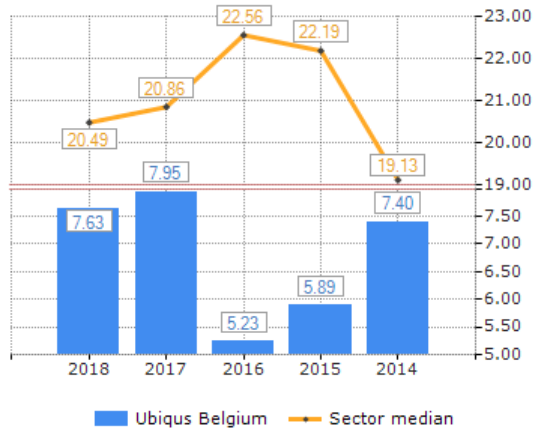
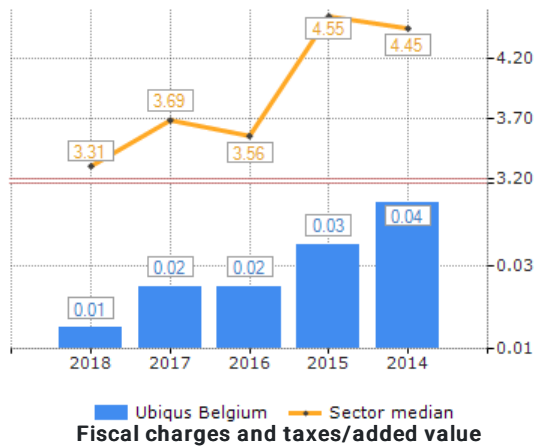
Added value / operating income



Payroll costs as a percentage of added value



Financial charges expressed as a percentage of the added value



Added result / added value

